



# Youngstown State University September 2020 HCAC Meeting

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September 24, 2019

Presented by: Stephanie Mueller – Account Executive

# Agenda

- SaveonSP Update
- COVID-19 Reporting
- Telehealth Services
- Chronic Condition Management

# SaveonSP Update

- Copay Offset Savings Program
  - Targets certain specialty drugs
  - Maximize manufacturer contributions
  - Reduces the member's responsibility to \$0
- Implementation date is: 10/01/2019
  - Only applies to members on PPO plan
  - Members Identified
  - Out reach has been successful
- Ongoing review of drugs
- Reporting Review

# SaveonSP Plan Savings - 2019

## Youngstown State University Full Year 2019 Savings Report

Claims with Invoice Dates Between 10/22/2019 and 12/31/2019

Therapeutic Category	Net Manuf. Dollars	Participant Savings	Tertiary	Net Savings 75%	\$ Save per Claim	\$ Save PPM	Claim Count	Participants
Grand Total	\$47,596	\$1,320	\$2,665	\$32,708	\$991	\$195	33	14
Inflammatory Conditions	\$25,828	\$560	\$2,515	\$17,065	\$1,219	\$178	14	8
PAH	\$10,820	\$320	\$25	\$7,856	\$982	\$327	8	2
MS	\$6,798	\$240		\$4,919	\$820	\$205	6	2
Oncology	\$4,150	\$200	\$125	\$2,869	\$574	\$120	5	2

# SaveonSP Plan Savings - 2020

## Youngstown State University Savings Report Claims with Invoice Dates Between 1/1/2020 and 6/30/2020

Therapeutic Category	Manufacturer Dollars	Participant Savings	Total Tertiary	Net Savings 75%	\$ Save per Claim	\$ Save PPM	Claim Count	Members
Grand Total	\$97,092	\$2,720	\$2,775	\$68,698	\$1,010	\$716	68	16
Inflammatory Conditions	\$56,404	\$1,440	\$2,515	\$39,337	\$1,093	\$656	36	10
PAH	\$20,822	\$520	\$60	\$15,182	\$1,168	\$1,265	13	2
MS	\$12,396	\$400	\$0	\$8,997	\$900	\$750	10	2
Oncology	\$7,470	\$360	\$200	\$5,183	\$576	\$432	9	2

# SaveonSP Total Savings

## Youngstown State University Savings Report Claims with Invoice Dates between 10/22/2019 through 06/30/2020

Therapeutic Category	Manufacturer Dollars	Participant Savings	Total Tertiary	Net Savings 75%	\$ Save per Claim	\$ Save PPM	Claim Count	Members
Grand Total	\$144,688	\$4,040	\$5,440	\$101,406	\$2,001	\$911	101	30
Inflammatory Conditions	\$82,232	\$2,000	\$5,030	\$56,402	\$2,312	\$834	50	18
PAH	\$31,642	\$840	\$85	\$23,038	\$2,150	\$1,592	21	4
MS	\$19,194	\$640	\$0	\$13,916	\$1,720	\$955	16	4
Oncology	\$11,620	\$560	\$325	\$8,052	\$1,150	\$552	14	4

# COVID-19 Reporting

Claims data based on dates of service from 01/27/2020 through 09/08/2020.

## Claims Counts

410

## Claimants Counts

255

## Total Plan Paid

\$95,007

## Total Member Paid

\$262

## Claims by Category

Category	Claims Count	Claimants Count	Plan Paid	% of Plan Paid	Member Paid
ER	13	12	\$32,243	33.94%	\$0
Observation	3	3	\$26,022	27.39%	\$75
Other Services*	154	103	\$18,870	19.86%	\$172
TeleHealth	4	4	\$183	0.19%	\$15
Testing**	236	189	\$17,688	18.62%	\$0

# COVID-19 Reporting

## Claims by Claim Type

Claim Type	Claims Count	Claimants Count	Plan Paid	% of Plan Paid	Member Paid
Outpatient	61	52	\$63,572	66.91%	\$86
Professional	349	218	\$31,435	33.09%	\$176

## Claims by Relationship

Relationship	Claims Count	Claimants Count	Plan Paid	% of Plan Paid	Member Paid
Employee	194	127	\$34,567	36.38%	\$96
Spouse	82	53	\$25,538	26.88%	\$150
Dependent	134	75	\$34,902	36.74%	\$16



# COVID-19 Reporting

## Claims by Member County

Member County	Claims Count	Claimants Count	Plan Paid	% of Plan Paid	Member Paid
MAHONING	291	183	\$76,485	80.50%	\$236
TRUMBULL	72	41	\$14,929	15.71%	\$15
OUT OF STATE	19	13	\$1,220	1.28%	\$0
SUMMIT	11	7	\$962	1.01%	\$0
PORTAGE	5	3	\$533	0.56%	\$11
LAKE	4	3	\$325	0.34%	\$0
COLUMBIANA	4	2	\$269	0.28%	\$0
CUYAHOGA	2	1	\$117	0.12%	\$0
ASHTABULA	1	1	\$85	0.09%	\$0
STARK	1	1	\$82	0.09%	\$0

# Telehealth Services

- Virtual Visits are covered the same as standard office visits when you have an established relationship with the provider.
  - Routine Care
  - Acute Conditions
    - Sore throat
    - Sinus infections, etc.
  - Chronic Health Conditions
    - Diabetes
    - High Blood Pressure
  - Behavioral Health Visits
- Cost is same as copay for a standard office visit.
- Any questions about telehealth contact MMO customer service at the number listed on your ID card.

## Telehealth (Telemedicine) Services A Convenient Way to Stay Connected with Your Providers



Telehealth, also known as telemedicine, has been gaining popularity with healthcare providers and patients alike. Telehealth appointments allow you to stay connected with your providers and obtain needed medical care through live video chats using a computer or mobile device.

### What is telehealth?

Telehealth visits are a virtual way to connect with your healthcare providers. Telehealth visits can be done by computer, tablet or smartphone. Visits include both an audio and visual component, meaning you can see and hear your provider during the visit, just as if you were talking face to face.

### Are telehealth visits covered under my plan?

As with any health benefit, your plan determines how virtual visits are covered. Generally speaking, virtual visits are covered the same as a standard office visit when you have an existing relationship with the provider. You can use telehealth visits for routine care for acute conditions, such as a sore throat or sinus infection, or chronic health conditions, such as diabetes or high blood pressure. Behavioral health visits are also included.

MMO Member Benefit of Choice  
2024-2025 Plan Year



# Chronic Condition Management

- Formerly referred to as our Disease Management program
  - Members will be transitioned into one of the following programs
  - Designed to engage, motivate and support them across their health continuum
- Digital Health Programs
  - Coaching through **Lark Health**
    - Personalized health coaching with text messages to achieve health goals
    - Integrates connected devices: wireless glucometers, blood pressure cuffs and digital scales
  - Self-monitoring through **Emmi Solutions**
    - Report progress through an automated telephone or text message survey

Members in digital programs still have the option to call Medical Mutual Chronic Condition Management team for additional support. Our team may also provide outreach to follow up on specific risk through the digital programs.

# Chronic Condition Management (cont'd)

- Telephonic Support
  - Transitioning members from telephonic support with Optum to an enhanced Medical Mutual team.
  - **Chronic Condition Management**
    - Designed for members with a chronic condition requiring monthly telephonic interaction with a nurse case manager to help manage their condition.
  - **Complex Case Management**
    - Designed for members with a more advanced health conditions requiring telephonic interactions each month, including support with recent hospitalizations.
- Advanced Home Monitoring
  - Medical Mutual has partnered with regional health systems around the state of Ohio to provide more advanced home monitoring capabilities for high-risk members with conditions such as heart disease and pulmonary disease.
  - Transition will be in later 2020



Thank You