

**Youngstown State University**  
**Fiscal Year 2021 Third Quarter Diversity Spend Report**  
**January 1, 2021 through March 31, 2021**

	FY2021				FY2020			
	3rd QTR	Percent of Addressable	YTD	Percent of Addressable	3rd QTR	Percent of Addressable	YTD	Percent of Addressable
<b>Diversity Spend - Goods and Services</b> (excludes EDGE and construction)								
MBE - Ohio Certified	\$ 60,647	1.58%	\$ 234,274	1.76%	\$ 246,294	5.54%	\$ 1,048,519	7.09%
MBE - Other Certified	35	0.00%	428	0.00%	49	0.00%	123	0.00%
Disability Challenged	145,229	3.78%	338,921	2.55%	133,104	2.99%	426,881	2.89%
Recycled Materials	260	0.01%	65,663	0.49%	13,542	0.30%	19,013	0.13%
Veteran Owned	3,278	0.09%	3,506	0.03%	15,815	0.36%	35,498	0.24%
Woman Owned	4,825	0.13%	25,653	0.19%	10,301	0.23%	26,026	0.18%
<b>Total Diversity Spend</b>	<b>\$ 214,274</b>	<b>5.57%</b>	<b>\$ 668,445</b>	<b>5.03%</b>	<b>\$ 419,105</b>	<b>9.42%</b>	<b>\$ 1,556,060</b>	<b>10.52%</b>
<b>Total Addressable Spend - Goods and Services</b>	<b>\$ 3,845,215</b>	<b>100.00%</b>	<b>\$ 13,279,217</b>	<b>100.00%</b>	<b>\$ 4,446,748</b>	<b>100.00%</b>	<b>\$ 14,796,029</b>	<b>100.00%</b>
<b>EDGE Spend - Goods, Services, and Construction</b>								
EDGE - Ohio Certified - Construction	\$ 304,500	5.71%	\$ 385,000	2.22%	\$ -	0.00%	\$ 360,147	1.36%
<b>Total EDGE Spend</b>	<b>\$ 304,500</b>	<b>5.71%</b>	<b>\$ 385,000</b>	<b>2.22%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ 360,147</b>	<b>1.36%</b>
<b>Total Addressable Spend - Goods, Services, and Construction</b>	<b>\$ 5,334,408</b>	<b>100.00%</b>	<b>\$ 17,368,634</b>	<b>100.00%</b>	<b>\$ 7,187,178</b>	<b>100.00%</b>	<b>\$ 26,479,845</b>	<b>100.00%</b>

**Definitions:**

**MBE (Minority Business Enterprise):** The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

**EDGE (Encouraging Diversity, Growth, and Equity Program):** The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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**Youngstown State University**  
**Diversity Spend Detail Report - Goods and Services**  
 (excludes EDGE and construction)  
 January 1, 2021 through March 31, 2021

**Minority Business Enterprise (MBE) - Ohio Certified**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	\$ 47,880
BES Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Office/Janitorial Supplies	12,767
<b>Subtotal - MBE - Ohio Certified</b>			<b>\$ 60,647</b>

**Minority Business Enterprise (MBE) - Other Certified**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 35
<b>Subtotal - MBE - Other Certified</b>			<b>\$ 35</b>

**Disability Challenged**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Compass Family Services	535 Marmion Avenue, Youngstown, Ohio 44502	Janitorial Services	\$ 145,229
<b>Subtotal - Disability Challenged</b>			<b>\$ 145,229</b>

**Recycled Materials**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 260
<b>Subtotal - Recycled Materials</b>			<b>\$ 260</b>

**Veteran Owned**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
McRoyal Industries Inc.	1421 Lilac Street, Youngstown, Ohio 44502	Maintenance Supplies	\$ 2,401
Techsmith	P.O. Box 26095, Lansing, Michigan 48909	Computer Software Services	\$877
<b>Subtotal - Veteran Owned</b>			<b>\$ 3,278</b>

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<b>Woman Owned</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	1,175
The Workroom	301 Superior Street, Rossford, Ohio 43460	Sewing Service	3,159
Roar Postal Supplies & Solutions	10600 W. 108th Terrace, Overland Park, Kansas 66210	Postal Supplies	262
Union Eyes Optical Inc.	Suite B, 229 Churchill Hubbard Road, Youngstown, Ohio 44505	Public Safety Supplies	230
	<b>Subtotal - Woman Owned</b>		<b>\$ 4,825</b>
	<b>Total Diversity Spend</b>		<b>\$ 214,274</b>

**Youngstown State University**  
**EDGE Spend Detail Report**  
**January 1, 2021 through March 31, 2021**

<b>Encouraging Diversity, Growth, and Equity (EDGE) - Ohio Certified</b>
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<b>Name</b>	<b>Address</b>	<b>Project</b>	<b>Purchases</b>
Brock & Assoc. Builders Inc.	11201 South Avenue, North Lima, OH 44452	Excellence Training Center	298,450
Domokur Architects	4651 Medina Road, Akron, OH 44321	Pedestrian Bridge Renovations	5,400
Domokur Architects	4651 Medina Road, Akron, OH 44321	Ward Beecher Science Hall Struct. Imp.	650
	<b>Total EDGE Spend</b>		<b><u>\$ 304,500</u></b>