

**Youngstown State University**  
**Fiscal Year 2021 Second Quarter Diversity Spend Report**  
**October 1, 2020 through December 31, 2020**

	FY2021				FY2020			
	2nd QTR	Percent of Addressable	YTD	Percent of Addressable	2nd QTR	Percent of Addressable	YTD	Percent of Addressable
<b>Diversity Spend - Goods and Services</b> (excludes EDGE and construction)								
MBE - Ohio Certified	\$ 79,060	1.81%	\$ 173,627	1.84%	\$ 329,892	6.25%	\$ 802,225	7.75%
MBE - Other Certified	69	0.00%	393	0.00%	35	0.01%	74	0.00%
Disability Challenged	138,783	3.18%	193,692	2.05%	167,168	3.17%	293,777	2.84%
Recycled Materials	12,746	0.29%	65,403	0.69%	2,856	0.05%	5,471	0.05%
Veteran Owned	228	0.01%	228	0.00%	9,848	0.19%	19,683	0.19%
Woman Owned	6,251	0.14%	20,828	0.22%	7,911	0.15%	15,725	0.15%
<b>Total Diversity Spend</b>	<b>\$ 237,137</b>	<b>5.44%</b>	<b>\$ 454,171</b>	<b>4.81%</b>	<b>\$ 517,710</b>	<b>9.81%</b>	<b>\$ 1,136,955</b>	<b>10.99%</b>
<b>Total Addressable Spend - Goods and Services</b>	<b>\$ 4,361,041</b>	<b>100.00%</b>	<b>\$ 9,434,002</b>	<b>100.00%</b>	<b>\$ 5,276,320</b>	<b>100.00%</b>	<b>\$ 10,349,281</b>	<b>100.00%</b>
<b>EDGE Spend - Goods, Services, and Construction</b>								
EDGE - Ohio Certified - Construction	\$ 44,000	0.64%	\$ 80,500	0.67%	\$ 35,000	0.37%	\$ 360,147	1.87%
<b>Total EDGE Spend</b>	<b>\$ 44,000</b>	<b>0.64%</b>	<b>\$ 80,500</b>	<b>0.67%</b>	<b>\$ 35,000</b>	<b>0.37%</b>	<b>\$ 360,147</b>	<b>1.87%</b>
<b>Total Addressable Spend - Goods, Services, and Construction</b>	<b>\$ 6,910,830</b>	<b>100.00%</b>	<b>\$ 12,034,226</b>	<b>100.00%</b>	<b>\$ 9,586,804</b>	<b>100.00%</b>	<b>\$ 19,292,667</b>	<b>100.00%</b>

**Definitions:**

**MBE (Minority Business Enterprise):** The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

**EDGE (Encouraging Diversity, Growth, and Equity Program):** The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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**Youngstown State University**  
**Diversity Spend Detail Report - Goods and Services**  
(excludes EDGE and construction)  
**October 1, 2020 through December 31, 2020**

**Minority Business Enterprise (MBE) - Ohio Certified**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	\$ 79,060
<b>Subtotal - MBE - Ohio Certified</b>			<b>\$ 79,060</b>

**Minority Business Enterprise (MBE) - Other Certified**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 69
<b>Subtotal - MBE - Other Certified</b>			<b>\$ 69</b>

**Disability Challenged**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Compass Family Services	535 Marmion Avenue, Youngstown, Ohio 44502	Janitorial Services	\$ 138,783
<b>Subtotal - Disability Challenged</b>			<b>\$ 138,783</b>

**Recycled Materials**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 12,746
<b>Subtotal - Recycled Materials</b>			<b>\$ 12,746</b>

**Veteran Owned**

<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Techsmith	P.O. Box 26095, Lansing, Michigan 48909	Computer Software Services	\$ 228
<b>Subtotal - Veteran Owned</b>			<b>\$ 228</b>

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**(excludes EDGE and construction)**  
**October 1, 2020 through December 31, 2020**

<b>Woman Owned</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	\$ 2,034
The Workroom	301 Superior Stree, Rossford, Ohio 43460	Sewing Service	514
Roar Postal Supplies & Solutions	10600 W. 108th Terrace, Overland Park, Kansas 66210	Postal Supplies	254
Ryan Carpet Sales & Services Inc.	70 Victoria Road, Austintown, Ohio 44515	Flooring	3,450
	<b>Subtotal - Woman Owned</b>		<b>\$ 6,251</b>
	<b>Total Diversity Spend</b>		<b>\$ 237,137</b>

**Youngstown State University**  
**EDGE Spend Detail Report**  
**October 1, 2020 through December 31, 2020**

<b>Encouraging Diversity, Growth, and Equity (EDGE) - Ohio Certified</b>
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<b>Name</b>	<b>Address</b>	<b>Project</b>	<b>Purchases</b>
The Murphy Contracting Company	285 Andrews Ave PO Box 1833, Youngstown, Ohio 44501	Academic Area Renovations	\$ 20,000
The Murphy Contracting Company	285 Andrews Ave PO Box 1833, Youngstown, Ohio 44501	Pedestrian Bridge Renovations	24,000
	<b>Total EDGE Spend</b>		<b>\$ 44,000</b>