

**Youngstown State University**  
**Fiscal Year 2024 Second Quarter Diversity Spend Report**  
**October 1, 2023 through December 31, 2023**

|  | FY2024              |                        |                      |                        | FY2023              |                        |                      |                        |
|--|---------------------|------------------------|----------------------|------------------------|---------------------|------------------------|----------------------|------------------------|
|  | 2nd QTR             | Percent of Addressable | YTD                  | Percent of Addressable | 2nd QTR             | Percent of Addressable | YTD                  | Percent of Addressable |
| <b>Diversity Spend - Goods and Services (excludes EDGE and construction)</b> |                     |                        |                      |                        |                     |                        |                      |                        |
| MBE  | \$ 329,155          | 5.43%                  | \$ 583,484           | 5.45%                  | \$ 184,251          | 3.78%                  | \$ 345,672           | 3.46%                  |
| Disability Challenged  | -                   | -                      | -                    | -                      | 159,830             | 3.28%                  | 270,740              | 2.71%                  |
| Recycled Materials   | -                   | -                      | -                    | -                      | -                   | -                      | -                    | -                      |
| Veteran Owned  | 19,495              | 0.32%                  | 68,529               | 0.64%                  | 22,439              | 0.46%                  | 62,589               | 0.63%                  |
| Woman Owned  | 35,320              | 0.58%                  | 42,603               | 0.40%                  | 41,954              | 0.86%                  | 68,693               | 0.69%                  |
| <b>Total Diversity Spend</b>   | <b>\$ 383,970</b>   | <b>6.33%</b>           | <b>\$ 694,616</b>    | <b>6.48%</b>           | <b>\$ 408,474</b>   | <b>8.38%</b>           | <b>\$ 747,694</b>    | <b>7.49%</b>           |
| <b>Total Addressable Spend - Goods and Services</b>                          | <b>\$ 6,064,120</b> | <b>100.00%</b>         | <b>\$ 10,714,777</b> | <b>100.00%</b>         | <b>\$ 4,872,949</b> | <b>100.00%</b>         | <b>\$ 9,984,169</b>  | <b>100.00%</b>         |
| <b>EDGE Spend - Goods, Services, and Construction*</b>                       |                     |                        |                      |                        |                     |                        |                      |                        |
| EDGE   | \$ 153,973          | 1.80%                  | \$ 322,949           | 2.05%                  | \$ 40,826           | 0.51%                  | \$ 190,636           | 1.12%                  |
| <b>Total EDGE Spend</b>  | <b>\$ 153,973</b>   | <b>1.80%</b>           | <b>\$ 322,949</b>    | <b>2.05%</b>           | <b>\$ 40,826</b>    | <b>0.51%</b>           | <b>\$ 190,636</b>    | <b>1.12%</b>           |
| <b>Total Addressable Spend - Goods, Services, and Construction</b>           | <b>\$ 8,533,209</b> | <b>100.00%</b>         | <b>\$ 15,748,495</b> | <b>100.00%</b>         | <b>\$ 8,016,109</b> | <b>100.00%</b>         | <b>\$ 17,056,187</b> | <b>100.00%</b>         |

\* Includes payments to subcontractors

**Definitions:**

**MBE (Minority Business Enterprise):** The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

**EDGE (Encouraging Diversity, Growth, and Equity Program):** The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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**Youngstown State University**  
**Diversity Spend Detail Report - Goods and Services**  
(excludes EDGE and construction)  
**October 1, 2023 through December 31, 2023**

| <b>Minority Business Enterprise (MBE)</b>   |   |                                   |                   |
|---|---|-----------------------------------|-------------------|
| <b>Name</b>                                 | <b>Address</b>  | <b>Type of Contract</b>           | <b>Purchases</b>  |
| AG PrintPromo Solutions                     | 540 Graham Road, Cuyahoga Falls, Ohio 44221                 | Printing Services                 | \$ 2,728          |
| Brown Enterprise Solutions                  | 5935 Wilcox Place, Suite E, Dublin, Ohio 43016              | Computer Supplies                 | 301,215           |
| Brown Enterprise Solutions/Staples - Tier 2 | 5935 Wilcox Place, Suite E, Dublin, Ohio 43016              | Office Supplies                   | 11,119            |
| CDW Government Inc - Tier 2                 | 230 N Milwaukee Ave, Vernon Hills, Illinois 60061           | Computer & Audio/Visual Equipment | 11,200            |
| Consolidus, LLC - Tier 2                    | 526 S Main St STE 804, Akron, Ohio 44311                    | Office & Promotional Supplies     | 722               |
| Amazon - Tier 2                             | PO Box 81207, Seattle, Washington 98108-1207                | Miscellaneous Supplies            | 2,171             |
|   | <b>Subtotal - MBE</b>                                       |                                   | <b>\$ 329,155</b> |
| <b>Disability Challenged</b>                |   |                                   |                   |
| <b>Name</b>                                 | <b>Address</b>  | <b>Type of Contract</b>           | <b>Purchases</b>  |
| N/A   |   |                                   | \$ -              |
|   | <b>Subtotal - Disability Challenged</b>                     |                                   | <b>\$ -</b>       |
| <b>Recycled Materials</b>                   |   |                                   |                   |
| <b>Name</b>                                 | <b>Address</b>  | <b>Type of Contract</b>           | <b>Purchases</b>  |
| N/A   | -   | -                                 | \$ -              |
|   | <b>Subtotal - Recycled Materials</b>                        |                                   | <b>\$ -</b>       |
| <b>Veteran Owned</b>                        |   |                                   |                   |
| <b>Name</b>                                 | <b>Address</b>  | <b>Type of Contract</b>           | <b>Purchases</b>  |
| Amazon - Tier 2                             | PO Box 81207, Seattle, Washington 98108-1207                | Miscellaneous Supplies            | \$ 143            |
| NPI Audio Visual                            | 26500 Renaissance Parkway, Cleveland, Ohio 44128            | Audio Visual Equipment            | 17,995            |
| Protech-N-Shred                             | P.O. Box 85, Cortland, Ohio 44410                           | Document Shredding                | 1,357             |
|   | <b>Subtotal - Veteran Owned</b>                             |                                   | <b>\$ 19,495</b>  |
| <b>Woman Owned</b>                          |   |                                   |                   |
| <b>Name</b>                                 | <b>Address</b>  | <b>Type of Contract</b>           | <b>Purchases</b>  |
| Amazon - Tier 2                             | PO Box 81207, Seattle, Washington 98108-1207                | Miscellaneous Supplies            | \$ 898            |
| Brown Enterprise Solutions/Staples - Tier 2 | 5935 Wilcox Place, Suite E, Dublin, Ohio 43016              | Office Supplies                   | 431               |
| CDW Government Inc - Tier 2                 | 230 N Milwaukee Ave, Vernon Hills, Illinois 60061           | Computer & Audio/Visual Equipment | 6,400             |
| Roar Postal Supplies & Solutions            | 10600 W. 108th Terrace, Overland Park, Kansas 66210         | Postal Supplies                   | 329               |
| Ryan Carpet Sales & Services Inc.           | 70 Victoria Road, Austintown, Ohio 44515                    | Flooring                          | 24,165            |
| School Health Corporation                   | 5600 Apollo Drive, Rolling Meadows, Illinois 60008          | Exercise Equipment                | 74                |
| The Workroom                                | 8782 Chesterton Drive, Poland, Ohio 44514                   | Window Coverings                  | 2,095             |
| Consolidus, LLC - Tier 2                    | 526 S Main St STE 804, Akron, Ohio 44311                    | Office & Promotional Supplies     | 398               |
| Union Eyes Optical Inc.                     | Suite B, 229 Churchill Hubbard Road, Youngstown, Ohio 44505 | Public Safety Supplies            | 530               |
|   | <b>Subtotal - Woman Owned</b>                               |                                   | <b>\$ 35,320</b>  |
|   | <b>Total Diversity Spend</b>                                |                                   | <b>\$ 383,970</b> |

**Youngstown State University**  
**EDGE Spend Detail Report**  
**October 1, 2023 through December 31, 2023**

**Encouraging Diversity, Growth, and Equity (EDGE)**

|   | <b>Address</b>                          | <b>Project</b>                           | <b>Purchases</b>  |
|---|---|--|-------------------|
| Murphy Contracting Company<br>*Contractor Connection Inc. | 1828 Perry Drive SW, Canton, Ohio 44706 | Moser Hall Renovations-Phase 2           | \$ 49,500.00      |
| Western Reserve Mechanical                                | 3041 South Main St., Niles, Ohio 44446  | Repairs and Maintenance-Non Construction | 104,473           |
|   | <b>Total EDGE Spend</b>                 |  | <b>\$ 153,973</b> |

\*EDGE subcontractors