

Youngstown State University
Fiscal Year 2021 Fourth Quarter Diversity Spend Report
April 1, 2021 through June 30, 2021

	FY2021				FY2020			
	4th QTR	Percent of Addressable	YTD	Percent of Addressable	4th QTR	Percent of Addressable	YTD	Percent of Addressable
Diversity Spend - Goods and Services (excludes EDGE and construction)								
MBE - Ohio Certified	\$ 83,454	2.02%	\$ 317,728	1.82%	\$ 107,521	3.97%	\$ 1,156,040	6.60%
MBE - Other Certified	2,463	0.06%	2,891	0.02%	377	0.01%	500	0.00%
Disability Challenged	189,728	4.59%	528,649	3.04%	59,861	2.21%	486,742	2.78%
Recycled Materials	260	0.01%	65,923	0.38%	6,427	0.24%	25,440	0.15%
Veteran Owned	0	0.00%	3,506	0.02%	0	0.00%	35,498	0.20%
Woman Owned	56,210	1.36%	81,863	0.47%	504	0.02%	26,530	0.15%
Total Diversity Spend	\$ 332,114	8.04%	\$ 1,000,559	5.75%	\$ 174,689	6.45%	\$ 1,730,749	9.89%
Total Addressable Spend - Goods and Services	\$ 4,133,262	100.00%	\$ 17,412,475	100.00%	\$ 2,710,006	100.00%	\$ 17,506,035	100.00%
EDGE Spend - Goods, Services, and Construction								
EDGE - Ohio Certified - Construction	\$ 882,125	14.74%	\$ 1,267,125	5.43%	\$ -	0.00%	\$ 360,147	1.18%
Total EDGE Spend	\$ 882,125	14.74%	\$ 1,267,125	5.43%	\$ -	0.00%	\$ 360,147	1.18%
Total Addressable Spend - Goods, Services, and Const	\$ 5,985,437	100.00%	\$ 23,354,071	100.00%	\$ 3,973,353	100.00%	\$ 30,453,198	100.00%

Definitions:

MBE (Minority Business Enterprise): The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

EDGE (Encouraging Diversity, Growth, and Equity Program): The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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Diversity Spend Detail Report - Goods and Services
(excludes EDGE and construction)
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Minority Business Enterprise (MBE) - Ohio Certified

Name	Address	Type of Contract	Purchases
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	\$ 15,059
BES Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Office/Janitorial Supplies	68,395
Subtotal - MBE - Ohio Certified			\$ 83,454

Minority Business Enterprise (MBE) - Other Certified

Name	Address	Type of Contract	Purchases
CPS US Inc.	2984 Triverton Pike Road, Madison, Wisconsin 53711	Software Supplies	\$ 4,449
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	2,463
Subtotal - MBE - Other Certified			\$ 2,463

Disability Challenged

Name	Address	Type of Contract	Purchases
Compass Family Services	535 Marmion Avenue, Youngstown, Ohio 44502	Janitorial Services	\$ 189,728
Subtotal - Disability Challenged			\$ 189,728

Recycled Materials

Name	Address	Type of Contract	Purchases
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 260
Subtotal - Recycled Materials			\$ 260

Veteran Owned

Name	Address	Type of Contract	Purchases
Subtotal - Veteran Owned			\$ -

Woman Owned

Name	Address	Type of Contract	Purchases
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	\$ 1,204

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Roar Postal Supplies & Solutions	10600 W. 108th Terrace, Overland Park, Kansas 66210	Postal Supplies	284
Ryan Carpet Sales & Services Inc.	70 Victoria Road, Austintown, Ohio 44515	Flooring	52,250
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	207
The Workroom	301 Superior Street, Rossford, Ohio 43460	Sewing Service	2,265
	Subtotal - Woman Owned		\$ 56,210
	Total Diversity Spend		\$ 332,114

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EDGE Spend Detail Report
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Encouraging Diversity, Growth, and Equity (EDGE) - Ohio Certified
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	Address	Project	Purchases
Brock & Assoc. Builders Inc.	11201 South Avenue, North Lima, OH 44452	Excellence Training Center	\$ 775,000
Daniel A. Terreri & Sons, Inc.	12274 Mahoning Avenue, North Jackson, OH 44451	Campus Development	66,000
RAM Construction Services	100 Corporation Center Building 4, Broadview Heights, OH 44147	YSU M30/M60 Parking Garage Reno 2021	5,125
The Murphy Contracting Company	285 Andrews Ave PO Box 1833, Youngstown, OH 44501	Fedor Hall Renovations	\$ 36,000
	Total EDGE Spend		<u>\$ 882,125</u>