

**Youngstown State University**  
**Fiscal Year 2022 Second Quarter Diversity Spend Report**  
**October 1, 2021 through December 31, 2021**

	FY2022				FY2021			
	2nd QTR	Percent of Addressable	YTD	Percent of Addressable	2nd QTR	Percent of Addressable	YTD	Percent of Addressable
<b>Diversity Spend - Goods and Services</b> <b>(excludes EDGE and construction)</b>								
MBE - Ohio Certified	\$ 149,073	2.71%	\$ 282,642	2.64%	\$ 79,060	1.81%	\$ 173,627	1.84%
MBE - Other Certified	7,474	0.14%	13,964	0.13%	69	0.00%	393	0.00%
Disability Challenged	164,041	2.98%	264,281	2.47%	138,783	3.18%	193,692	2.05%
Recycled Materials	15,519	0.28%	49,762	0.46%	12,746	0.29%	65,403	0.69%
Veteran Owned	55,105	1.00%	239,808	2.24%	228	0.01%	228	0.00%
Woman Owned	10,343	0.19%	40,373	0.38%	6,251	0.14%	20,828	0.22%
<b>Total Diversity Spend</b>	<b>\$ 401,555</b>	<b>7.29%</b>	<b>\$ 890,831</b>	<b>8.31%</b>	<b>\$ 237,137</b>	<b>5.44%</b>	<b>\$ 237,137</b>	<b>4.81%</b>
<b>Total Addressable Spend - Goods and Services</b>	<b>\$ 5,504,564</b>	<b>100.00%</b>	<b>\$ 10,716,762</b>	<b>100.00%</b>	<b>\$ 4,361,041</b>	<b>100.00%</b>	<b>\$ 3,561,314</b>	<b>100.00%</b>
<b>EDGE Spend - Goods, Services, and Construction</b>								
EDGE - Ohio Certified - Construction	\$ 107,822	1.73%	\$ 2,305,770	18.26%	\$ 44,000	0.64%	\$ 44,000	0.67%
<b>Total EDGE Spend</b>	<b>\$ 107,822</b>	<b>1.73%</b>	<b>\$ 2,305,770</b>	<b>18.26%</b>	<b>\$ 44,000</b>	<b>0.64%</b>	<b>\$ 44,000</b>	<b>0.67%</b>
<b>Total Addressable Spend - Goods, Services, and Construction</b>	<b>\$ 6,238,847</b>	<b>100.00%</b>	<b>\$ 12,626,779</b>	<b>100.00%</b>	<b>\$ 6,910,830</b>	<b>100.00%</b>	<b>\$ 12,034,226</b>	<b>100.00%</b>

**Definitions:**

**MBE (Minority Business Enterprise):** The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

**EDGE (Encouraging Diversity, Growth, and Equity Program):** The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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**Youngstown State University**  
**Diversity Spend Detail Report - Goods and Services**  
(excludes EDGE and construction)  
**October 1, 2021 through December 31, 2021**

<b>Minority Business Enterprise (MBE) - Ohio Certified</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
AG PrintPromo Solutions	540 Graham Road, Cuyahoga Falls, Ohio 44221	Printing Services	\$ 49,098
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	49,098
BES Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Office Supplies	21,837
Kevin L. Penn, Inc.	11811 Shaker Boulevard, Suite 421, Cleveland, Ohio 44120	Audit Services	29,040
<b>Subtotal - MBE - Ohio Certified</b>			<b>\$ 149,073</b>
<b>Minority Business Enterprise (MBE) - Other Certified</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 7,474
<b>Subtotal - MBE - Other Certified</b>			<b>\$ 7,474</b>
<b>Disability Challenged</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Compass Family Services	535 Marmion Avenue, Youngstown, Ohio 44502	Janitorial Services	\$ 164,041
<b>Subtotal - Disability Challenged</b>			<b>\$ 164,041</b>
<b>Recycled Materials</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 15,519
<b>Subtotal - Recycled Materials</b>			<b>\$ 15,519</b>
<b>Veteran Owned</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
NPI Audio Visual	26500 Renaissance Parkway, Cleveland, Ohio 44128	Audio Visual Equipment	55,105
<b>Subtotal - Veteran Owned</b>			<b>\$ 55,105</b>
<b>Woman Owned</b>			
<b>Name</b>	<b>Address</b>	<b>Type of Contract</b>	<b>Purchases</b>
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	\$ 1,626
Red Diamond Uniform & Police Supply	4437 Mahoning Avenue, Youngstown, Ohio 44515	Public Safety Supplies	4,353
Roar Postal Supplies & Solutions	10600 W. 108th Terrace, Overland Park, Kansas 66210	Postal Supplies	156
Ryan Carpet Sales & Services Inc.	70 Victoria Road, Austintown, Ohio 44515	Flooring	2,328
School Health Corporation	5600 Apollo Drive, Rolling Meadows, Illinois 60008	Exercise Equipment	404
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	359
Tempest Inc.	12750 Berea Road, Cleveland, Ohio 44111	Service Repairs	885
Union Eyes Optical Inc.	Suite B, 229 Churchill Hubbard Road, Youngstown, Ohio 44505	Public Safety Supplies	231
<b>Subtotal - Woman Owned</b>			<b>\$ 10,343</b>
<b>Total Diversity Spend</b>			<b>\$ 401,555</b>

**Youngstown State University**  
**EDGE Spend Detail Report**  
**October 1, 2021 through December 31, 2021**

<b>Encouraging Diversity, Growth, and Equity (EDGE) - Ohio Certified</b>			
	<b>Address</b>	<b>Project</b>	<b>Purchases</b>
BSHM Architects	15 Central Square STE 300, Youngstown, Ohio 44503	Academic Area Renovations and Upgrades	\$ 13,840
The Murphy Contracting Company	285 Andrews Ave PO Box 1833, Youngstown, Ohio 44501	Kilcawley Center Restroom Renovations	64,500
United Contractors	7126 Brookwood Drive, Brookfield, Ohio 44403	Edmund J Salata Complex Renovations	22,870
Western Reserve Mechanical	3041 South Main Street, Niles, Ohio 44446	Kilcawley Repairs	6,612
	<b>Total EDGE Spend</b>		<b>\$ 107,822</b>