

# Staples Business Advantage

## Staples Business Advantage

### Product(s) Information

Office Supplies  
Janitorial Supplies  
Furniture

### Supplier Contact

Larry Hinton  
(216) 533-0782  
[larry.hinton@staples.com](mailto:larry.hinton@staples.com)

### Purchasing Method:

eCUBE System: Punch-Out Catalog

### Product Note:

As part of your Staples Business Advantage program you have a team of specialists that can source common to complex products you don't buy every day. We'll do the legwork.

Our sourcing specialists scour our vast network of trusted suppliers to get exactly what you need. That means your Staples® assortment is virtually limitless!

Competitive prices.

Delegate your search to us and we'll send you product and pricing comparisons. You'll save time and get the best value.

The seamless process you know.

We're already set up in your system so you'll get what you need with no additional vendor paperwork or billing processes.

End-to-end support.

You'll enjoy the ongoing support, easy returns and simple reordering you expect from Staples Business Advantage. And we'll handle third-party invoicing so you don't have to.

### Faculty/Staff Discount Program:

Staples offers YSU an Employee purchasing program. Must register to participate. Please contact [larry.hinton@staples.com](mailto:larry.hinton@staples.com) for ordering detail.

## Youngstown State University

### Procurement Services

(330) 941-3163  
[procure@ysu.edu](mailto:procure@ysu.edu)

### Commodity Categories

Office Supplies, Toner, Furniture, Janitorial

### Contract Agreement

SourceWell, formerly NJPA

### Expires

Evergreen

### Savings Notes:

Satisfy your Bid/RFP and Compliance/Audit Requirements with one of the most robust contract solutions in the industry

Leverage a proven single-source provider and reduce time and costs associated with numerous vendors & RFPs/Contracts, redundant deliveries, multiple invoices, and more...

Save time and money with aggressive national contract pricing and access to thousands of business products across multiple product categories

Benefit from Staples Business Advantage's industry leading service, knowledgeable sales teams, and lowest total-delivered-cost model