

**BOARD OF TRUSTEES  
INSTITUTIONAL ENGAGEMENT COMMITTEE  
Carole S. Weimer, Chair  
All Trustees are Members  
Cynthia E. Anderson, Ex-Officio**

**Thursday, May 30, 2013  
3:30 p.m. or immediately following  
previous meeting**

**Tod Hall  
Board Meeting Room**

**AGENDA**

**A. Disposition of Minutes for Meeting Held February 21, 2013**

**B. Old Business**

**C. Committee Item**

**1. University Development**

**a. University Development Action Items**

- 1) Resolution to Accept Development Gifts** **Tab 1**  
The Board of Trustees will accept 4,661 gifts from University donors totaling \$4,892,312 through the third quarter of Fiscal Year 2013. R. Scott Evans, Vice President for University Advancement, will report.
- 2) Resolution to Name the Anderson Student Government Suite in Kilcawley Center** **Tab 2**  
R. Scott Evans, Vice President for University Advancement, will report.
- 3) Resolution to Name the Katherine Glinatsis Kartalis Team Room in Williamson Hall** **Tab 3**  
R. Scott Evans, Vice President for University Advancement, will report.
- 4) Resolution to Name the Cliffe College of Creative Arts and Communication** **Tab 4**  
R. Scott Evans, Vice President for University Advancement, will report.

**D. New Business**

**E. Adjournment**

**RESOLUTION TO ACCEPT DEVELOPMENT GIFTS**

**WHEREAS**, Board policy provides that the President shall compile a list of gifts to the University for each meeting of the Board of Trustees and present the list accompanied by her recommendation for action by the Board; and

**WHEREAS**, the President has reported that the gifts as listed in Exhibit \_\_ attached hereto are being held pending acceptance and she recommends their acceptance;

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees does hereby accept these gifts on behalf of Youngstown State University and requests that the President acknowledge the acceptance of these gifts and express our gratitude to the donors for their generosity in support of the University.

**Board of Trustees Meeting**  
**June 12, 2013**  
**YR 2013**

**UNIVERSITY GIFTS  
EXECUTIVE SUMMARY  
Fiscal Year 2012-2013  
July 1, 2012-March 31, 2013**

<b>Gifts Received</b>	<b>Number of Gifts</b>	<b>Amount</b>
University Development	4,661	\$ 4,892,312
<b>Total University Gifts</b>	<b>4,661</b>	<b>\$ 4,892,312</b>
Alumni Relations	634	\$ 38,155
WYSU-FM	1,141	\$ 134,115

**YOUNGSTOWN STATE UNIVERSITY  
DEVELOPMENT REPORT  
Cash and Pledges  
FY2013 YTD  
July 1, 2012 – March 31, 2013**

	<b>Cash/Property</b>	<b>Pledges</b>	<b>Total</b>
<b>Unrestricted</b>	\$ 66,690	\$ 1,950	\$ 68,640
<b>Restricted</b>	\$ 2,510,310	\$ 2,150,409**	\$ 4,660,719
<b>Endowment</b>	\$ 94,967	\$ 67,986**	\$ 162,953
<b>Total</b>	<u>\$ 2,671,967*</u>	<u>\$ 2,220,345</u>	<u>\$ 4,892,312</u>

\* Includes payments of \$1,395,475 on pledges from previous years.

\*\*Two insurance policies were discovered and booked in their respective categories as of 3-31-2013.

These figures do not include \$3,319,028 in planned gifts, \$946,127 in designations to the YSU Foundation, \$67,327 in gifts in-kind, \$38,155 for Alumni Relations and \$134,115 for WYSU.

Pledge write-offs and adjustments for the period above totaled \$755,662 of prior year pledges.

Total \$4,892,312 minus \$1,395,475 in prior year pledge payments plus \$3,319,028 in planned gifts plus \$946,127 in contributions to the YSU Foundation equals grand total of \$7,761,992.

**UNIVERSITY GIFTS  
EXECUTIVE SUMMARY  
Fiscal Year 2011-2012  
July 1, 2011-March 31, 2012**

<b>Gifts Received</b>	<b>Number of Gifts</b>	<b>Amount</b>
University Development	4,824	\$ 3,988,051
<b>Total University Gifts</b>	<b>4,824</b>	<b>\$ 3,988,051</b>
Alumni Relations	455	\$ 25,200
WYSU-FM	1,557	\$ 156,839

**YOUNGSTOWN STATE UNIVERSITY  
DEVELOPMENT REPORT  
Cash and Pledges  
FY2012 YTD  
July 1, 2011 – March 31, 2012**

	Cash/Property	Pledges	Total
<b>Unrestricted</b>	\$ 49,345	\$ 1,532	\$ 50,877
<b>Restricted</b>	\$ 3,319,083	\$ 151,545	\$ 3,470,628
<b>Endowment</b>	\$ 466,078	\$ 468	\$ 466,546
<b>Total</b>	<u>\$ 3,834,506*</u>	<u>\$ 153,545</u>	<u>\$ 3,988,051</u>

\* Includes payments of \$2,238,481 on pledges from previous years.

These figures do not include \$528,472 in designations to the YSU Foundation, \$277,173 in gifts in-kind, \$25,200 for Alumni Relations and \$156,839 for WYSU.

Pledge write-offs for the period above totaled \$6,236 of prior year pledges.

Total \$3,988,051 minus \$2,238,481 in prior year pledge payments plus \$528,472 in contributions to the YSU Foundation equals grand total of \$2,278,042.

# Fundraising Progress by Capital Project Through March 31, 2013

- **Construction of the Veterans Resource Center**
  - **\$1,000,000 Total Project Budget (\$1M Bond Financed)**
  - **\$269,480 Cash + \$225,920 Pledges = \$495,400 Total Raised**
- **Renovation of Melnick Medical Museum**
  - **\$4.5M Total Project Budget (\$2.5M State Capital Funds Committed)**
  - **\$400,000 Cash Secured**
- **Construction of the Athletic Fields (West of Fifth Avenue)**
  - **\$4,350,000 Project Budget (100% Bond Financed)**
  - **\$500,000 Pledge Secured**

**RESOLUTION TO NAME  
THE ANDERSON STUDENT GOVERNMENT SUITE  
IN KILCAWLEY CENTER**

**WHEREAS**, Dr. Cynthia E. Anderson earned a bachelor's degree in business from Youngstown State University (YSU), a master's in business education from Ohio State University in 1976, and an Ed.D. in education administration (higher education) and student personnel services from the University of Akron in 1990, and

**WHEREAS**, after five years of teaching business education at Westerville South High School, Dr. Cynthia E. Anderson joined the YSU faculty in 1979 as an instructor of business education and technology. She was named assistant professor in 1985, associate professor in 1990, associate professor of marketing and public relations in 1994, and was promoted to professor of marketing and public relations in 2000, a post that she currently retains. She was assistant provost for academic planning from 1993 to 1995 and was named vice president for student affairs in 1995, and

**WHEREAS**, Dr. Cynthia E. Anderson is the first Mahoning Valley resident, the first YSU graduate, and the first woman to lead the University, and she served in a succession of faculty and administrative positions at the University for 31 years before moving into the president's office in July 2010, and

**WHEREAS**, Dr. Cynthia E. Anderson's many accomplishments during her tenure as president include the development and implementation of the 2020 Strategic Plan, numerous improvements in academic achievement, business practices, enrollment management, and community engagement; the introduction of three new bachelor's degrees, three new master's degrees, and the University's first Ph.D.; plans to significantly expand distance and online course offerings; successfully administering balanced budgets in the face of unprecedented cuts in state funding; and, the opening of the Watson and Tressel Training Site, construction of a new sports complex, and plans for a new Veterans Resource Center and Melnick Hall renovations, and

**WHEREAS**, the University and the Board of Trustees wish to provide appropriate recognition to Dr. Cynthia E. Anderson for her significant contribution and unwavering commitment to the students of Youngstown State University;

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees of Youngstown State University name the student government suite in Kilcawley Hall as the **Anderson Student Government Suite**; and

**BE IT FURTHER RESOLVED**, that a copy of this Resolution be presented to Dr. Cynthia E. Anderson.

**Board of Trustees Meeting  
June 12, 2013  
YR 2013**



**RESOLUTION TO NAME  
THE KATHERINE GLINATSIK KARTALIS TEAM ROOM  
IN WILLIAMSON HALL**

**WHEREAS**, Andrew and Katherine (Glinatsis) Kartalis, have committed a \$500,000 gift with \$50,000 designated to name a team room in Williamson Hall and \$450,000 designated to establish an endowed scholarship with the Youngstown State University Foundation; and

**WHEREAS**, the \$50,000 is available for use at the discretion of the Dean of the Williamson College of Business Administration; and

**WHEREAS**, Katherine Glinatsis Kartalis is a 1959 business education graduate; and

**WHEREAS**, after traveling the world, Andrew and Katherine (Glinatsis) Kartalis established themselves in the Cleveland area with their two daughters; and

**WHEREAS**, Andrew and Katherine (Glinatsis) Kartalis will become members of the President's Council; and

**WHEREAS**, the University and the Board of Trustees wish to provide appropriate recognition to Andrew and Katherine (Glinatsis) Kartalis for their significant contribution and commitment to the students of Youngstown State University;

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees of Youngstown State University name a team room in Williamson Hall as the **Katherine Glinatsis Kartalis Team Room**; and

**BE IT FURTHER RESOLVED**, that a copy of this Resolution be presented to Katherine Glinatsis Kartalis, '59.

**RESOLUTION TO NAME  
THE CLIFFE COLLEGE OF CREATIVE ARTS AND COMMUNICATION**

**WHEREAS**, E. Wayne Cliffe, Jr. is a former resident of Youngstown, served as a medic in the U.S. Army during World War II, served as an industrial relations professional for Howard Hughes and one of his companies, Hughes Tool Company, had a successful career as a real estate professional and investor in California; and,

**WHEREAS**, E. Wayne Cliffe, Jr. and his brother, Charles Cliffe, honored their parents by establishing the Dr. Earle and Ida Cliffe Fund with a gift of \$100,000 in 2002 to support the Cliffe Visiting Artist Series program at Youngstown State University; and,

**WHEREAS**, Dr. Earle Cliffe was a World War I veteran who served under General John J. Pershing and was a physician at St. Elizabeth's Hospital and Ida Cliffe was a registered nurse and community activist; and,

**WHEREAS**, E. Wayne Cliffe, Jr. has signed an irrevocable gift agreement and produced a copy of his revocable inter vivos trust providing for a gift of \$1,375,000 to Youngstown State University for the following purposes upon Mr. Cliffe's death:

- \$1,000,000 to establish a general endowment fund for the College of Creative Arts and Communication,
- \$150,000 to establish the Dr. Earle and Ida Cliffe Symposium Fund at the Youngstown State University Foundation,
- \$100,000 to be added to the Dr. Earle and Ida Cliffe Fund at the Youngstown State University Foundation established in 2002 which supports visiting artists and other academic programming,
- \$125,000 to fulfill the remaining pledge balance of the gift provided to establish the George Woodman Classroom in the Williamson College of Business; and,

**WHEREAS**, the University and the Board of Trustees wish to provide appropriate recognition to E. Wayne Cliffe, Jr. and the entire Cliffe family for their total contributions of \$1,475,000 and their outstanding commitment to the students of Youngstown State University;

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees of Youngstown State University name the College of Creative Arts and Communication as **The Cliffe College of Creative Arts and Communication** contingent upon receipt of the aforementioned gift; and,

**BE IT FURTHER RESOLVED**, that a copy of this Resolution be presented to E. Wayne Cliffe, Jr.

**Board of Trustees Meeting  
June 12, 2013  
YR 2013**