

**BOARD OF TRUSTEES  
INSTITUTIONAL ENGAGEMENT COMMITTEE**

**David C. Deibel, Chair  
Samuel W. Grooms, Vice Chair  
All Trustees are Members**

**Wednesday, November 30, 2016  
11:00 a.m. or immediately following  
previous meeting**

**Tod Hall  
Board Meeting Room**

**AGENDA**

- A. Disposition of Minutes for Meeting Held September 6, 2016**
- B. Old Business**
- C. Committee Items**
  - 1. Consent Agenda Item\***

**Tab C.1.a. \*a. Resolution to Accept Alumni Engagement and WYSU Memberships**  
The Board of Trustees will accept 441 memberships from University Alumni Society and WYSU totaling \$22,144 through the first quarter of Fiscal Year 2017.  
Shannon Tirone, Associate Vice President University Relations will report.

- 2. University Relations Action Item**

**Tab C.2.a. a. Resolution to Accept Gift of Real Estate**  
Greg Morgione, Associate General Counsel will report.

- 3. Marketing Communications**

- a. YSU Website Update and Data**  
Ross Morrone, Director of Marketing will report.

- 4. WYSU-FM**

- a. Community Service Mission and Programming Strategy**  
David Luscher, Associate Director of WYSU-FM will report.

\*Items listed under the Consent Agenda require Board approval; however they may be presented without discussion as these items include only non-substantive changes.

## **5. YSU Foundation**

### **Tab C.5.a.**

#### **a. Quarterly Gift Report**

The YSU Foundation received 553 new gifts and pledges totaling \$619,426.43; 256 pledge payments totaling \$863,505.37; and 4 new planned gift commitments totaling \$547,500.00 for the first quarter of Fiscal Year 2017.

Paul McFadden, President YSU Foundation will report.

#### **D. New Business**

#### **E. Adjournment**

**RESOLUTION TO ACCEPT ALUMNI ENGAGEMENT AND WYSU  
MEMBERSHIPS**

**WHEREAS**, Board policy provides that the President shall compile a list of memberships to the University for each meeting of the Board of Trustees and present the list accompanied by his recommendation for action by the Board; and

**WHEREAS**, the President has reported that the memberships as listed in Exhibit attached hereto are being held pending acceptance and he recommends their acceptance;

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees does hereby accept these memberships on behalf of Youngstown State University and requests that the President acknowledge the acceptance of these memberships.

**UNIVERSITY MEMBERSHIPS  
EXECUTIVE SUMMARY  
Fiscal Year 2016-2017  
July 1, 2016-September 30, 2016**

<b>Memberships Received</b>	<b>Number of Members</b>	<b>Amount</b>
Alumni Relations	324	\$ 13,160
WYSU-FM	117	\$ 8,984
<b>Total University Members</b>	<b>441</b>	<b>\$ 22,144</b>

**UNIVERSITY MEMBERSHIPS  
EXECUTIVE SUMMARY  
Fiscal Year 2015-2016  
July 1, 2015-September 30, 2015**

<b>Memberships Received</b>	<b>Number of Members</b>	<b>Amount</b>
Alumni Relations	790	\$ 46,620
WYSU-FM	109	\$ 14,981
<b>Total University Members</b>	<b>899</b>	<b>\$ 61,601</b>

**RESOLUTION TO ACCEPT GIFT OF REAL ESTATE**

**WHEREAS**, Youngstown State University Board of Trustees policy provides that the Board of Trustees may be the recipient of gifts of real estate as determined by the President and as recommended to the Institutional Engagement Committee of the Board of Trustees; and

**WHEREAS**, the Youngstown State University Foundation owns real estate located within the University's campus as identified on the property map ("Real Estate") attached hereto as Exhibit \_\_\_; and

**WHEREAS**, the Youngstown State University Foundation seeks to gift the Real Estate to the Board of Trustees for use by the University; and

**WHEREAS**, the President recommends that the Board of Trustees accept the gift of Real Estate from the Youngstown State University Foundation.

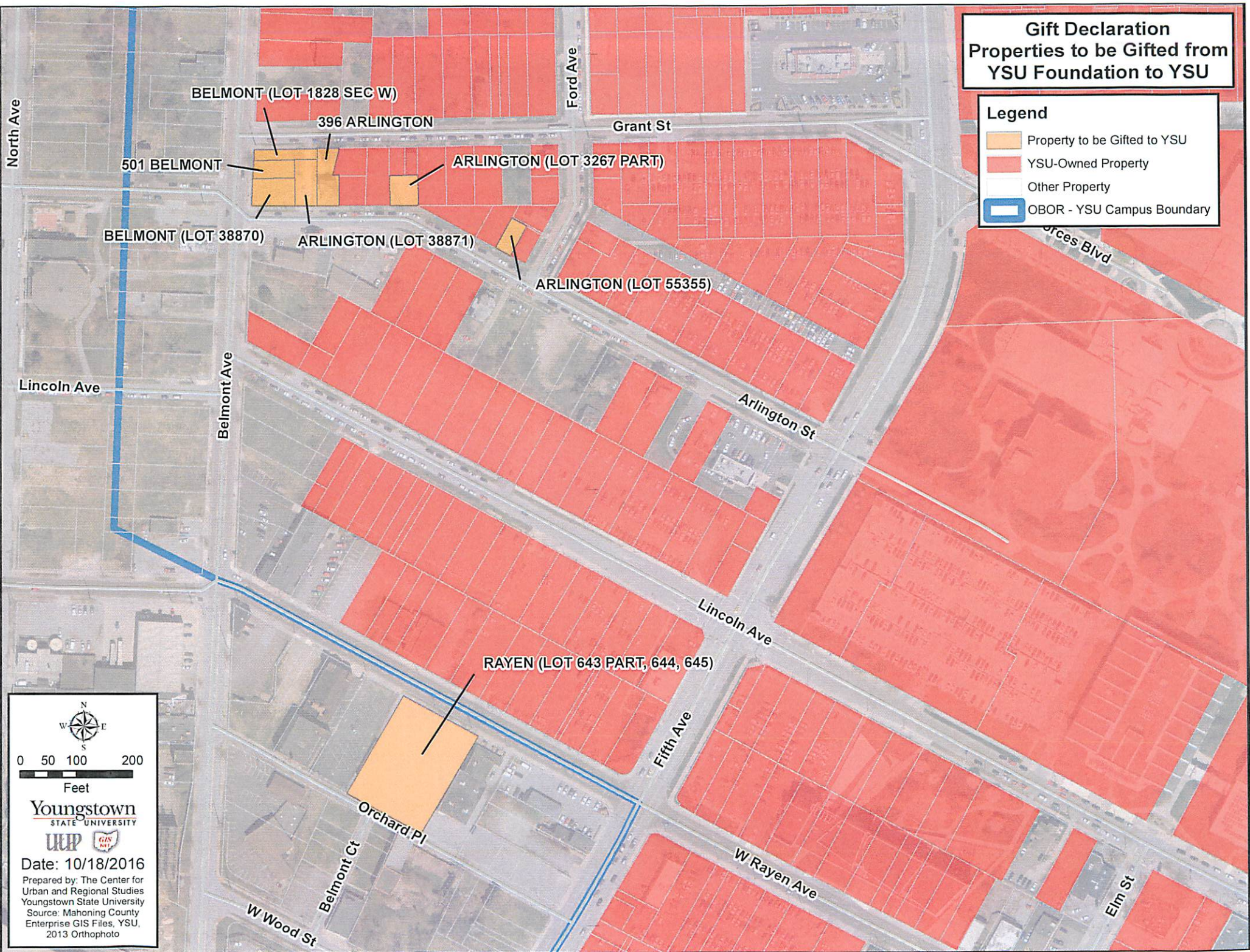
**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees does hereby accept the gift of Real Estate from the Youngstown State University Foundation and requests that the President acknowledge the acceptance of this gift and express our gratitude to the Youngstown State University Foundation for their support of the University.

**Board of Trustees Meeting**  
**December 1, 2016**  
**YR 2017-**

# Gift Declaration Properties to be Gifted from YSU Foundation to YSU

**Legend**

- Property to be Gifted to YSU
- YSU-Owned Property
- Other Property
- OBOR - YSU Campus Boundary



0 50 100 200  
 Feet

Youngstown STATE UNIVERSITY

ULUP GIN

Date: 10/18/2016  
 Prepared by: The Center for Urban and Regional Studies  
 Youngstown State University  
 Source: Mahoning County Enterprise GIS Files, YSU, 2013 Orthophoto

<b>YSUF Gift Processing Summary - July, 2016 - Sept., 2016 Vs. July, 2015 - Sept., 2015</b>			
	<b><u>Total July, 2016 - Sept., 2016</u></b>	<b><u>Total July, 2015 - Sept., 2015</u></b>	<b><u>Difference 2016/2015</u></b>
<b>Development (New Gifts and New Pledges):</b>			
YSU	\$185,248.33	\$344,604.97	-\$159,356.64
YSUF	\$434,178.10	\$874,273.93 *	-\$440,095.83
Total Development (New Gifts and New Pledges)	\$619,426.43	\$1,218,878.90	-\$599,452.47
Planned Giving	\$547,500.00	\$224,007.65	\$323,492.35
<b>Pledge Payments (For Pledges Currently or Previously Included as Development):</b>			
YSU	\$563,847.58	\$677,400.89	-\$113,553.31
YSUF	\$299,657.79	\$226,214.98	\$73,442.81
Total Pledge Payments	\$863,505.37	\$903,615.87	-\$40,110.50
Number of New Gifts	542	382	160
Number of Pledges	11	13	-2
Number of Payments	256	304	-48
Number of Planned Gifts	4	3	1
*Excludes transfer of Salvner Endowment from YSU to YSUF \$11,470 And transfer of Veterans Resource Sch. From YSU to YSUF \$25,000			